

California Integrated Logistics Center



PORT OF OAKLAND



CONTAINER SERVICES INC.



**If you don't know where you are going
Any road will get you there**

**Apparently logistics on the West Coast
doesn't know where it's going**

Congested:

Highways

Railways

Port Terminals

Air & Noise pollution

**Exporters and Imports receiving less service for more
money**



Pressure continues to grow



- **Port time for vessels in Southern California is doubling**
- **Ships are being diverted from L.A./L.B. to Mexico, Panama, and Oakland**
- **I-5 is filling up with cargo discharged in Oakland head to Southern California**
- **In Short –SLOWER FREIGHT–DIRTIER AIR**

West coast import receiving imbalance

Seattle

13%

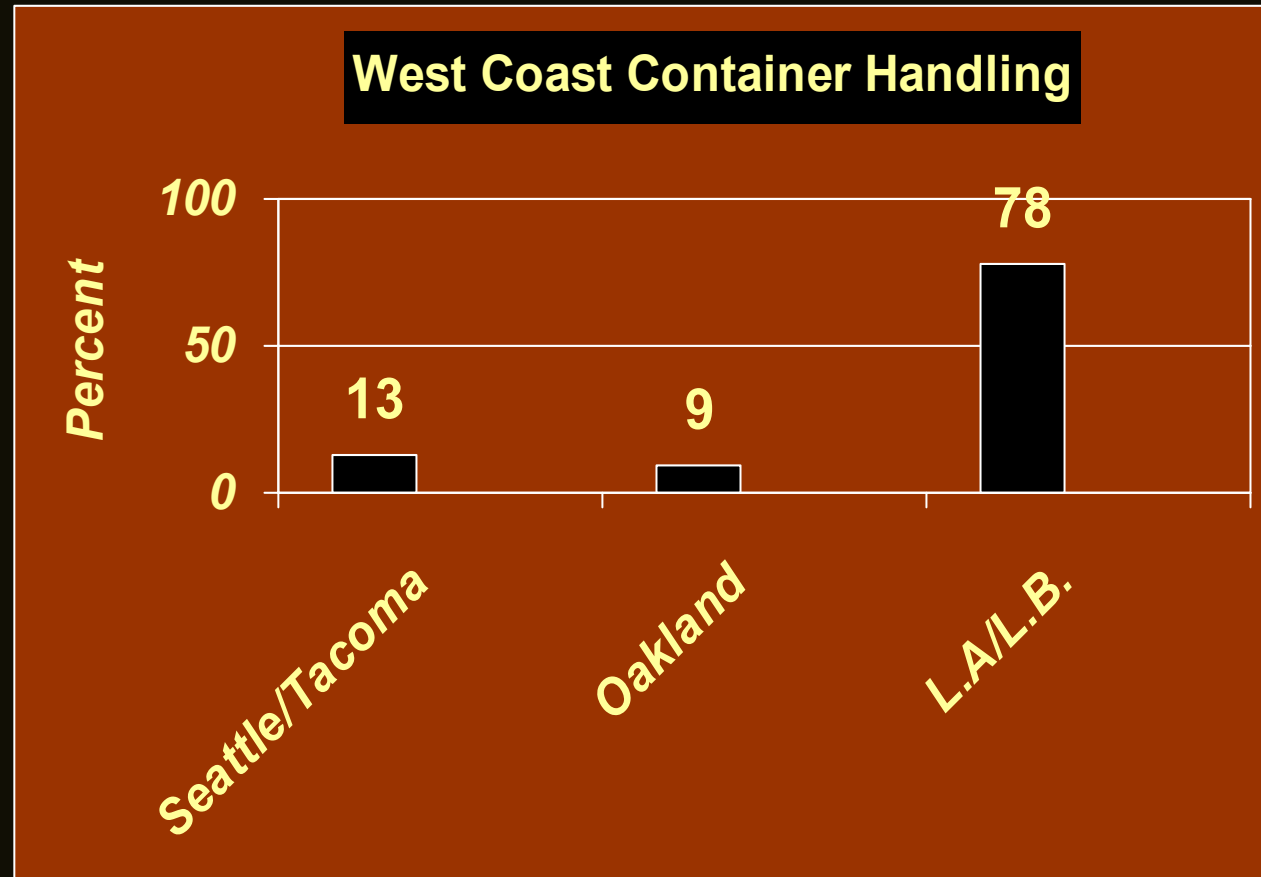
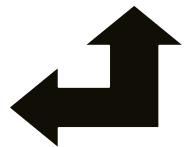
Oakland

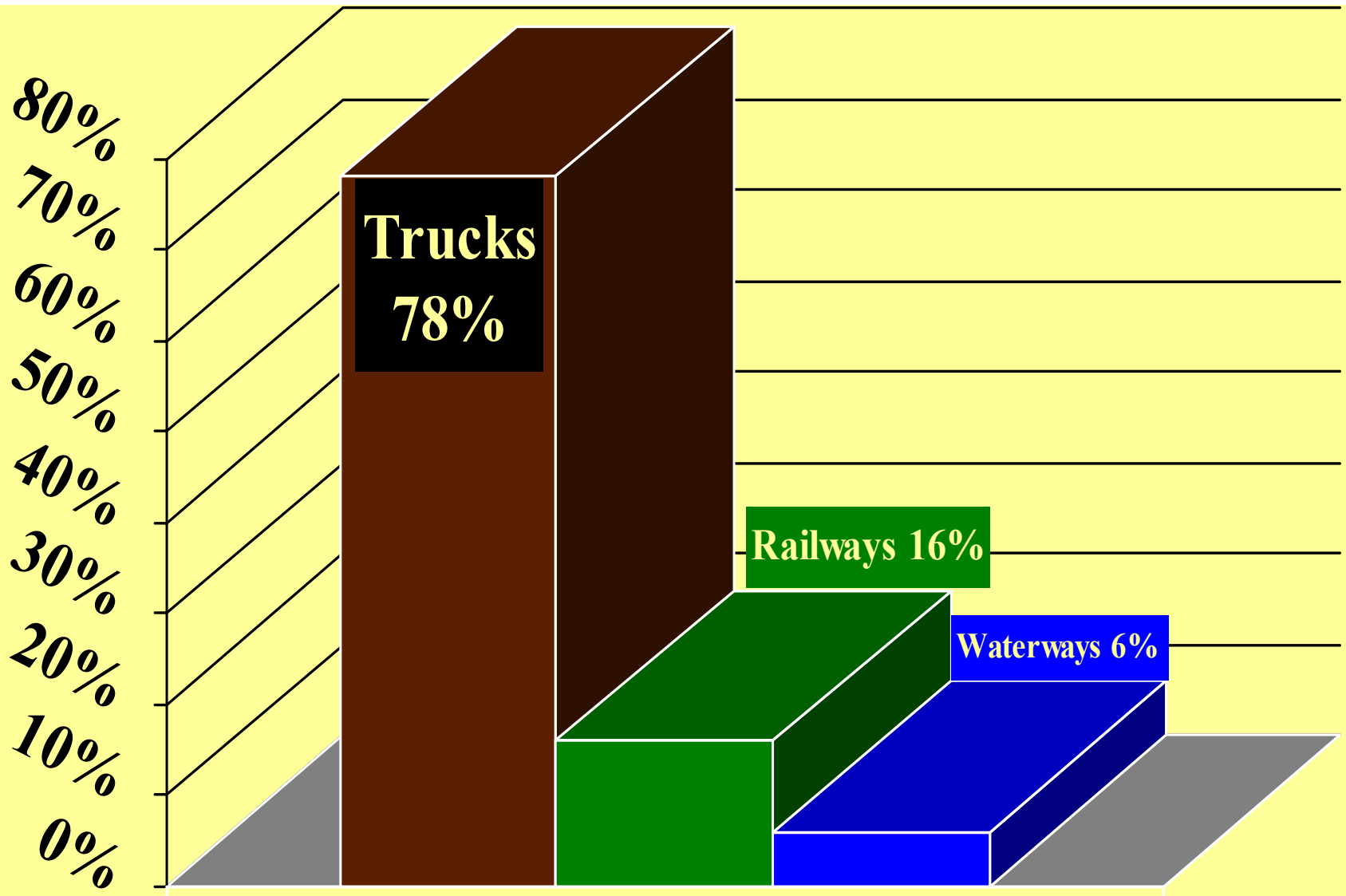
9%

L.A / L.B.

78%

Congestion,
Delays and Port
Time Doubling



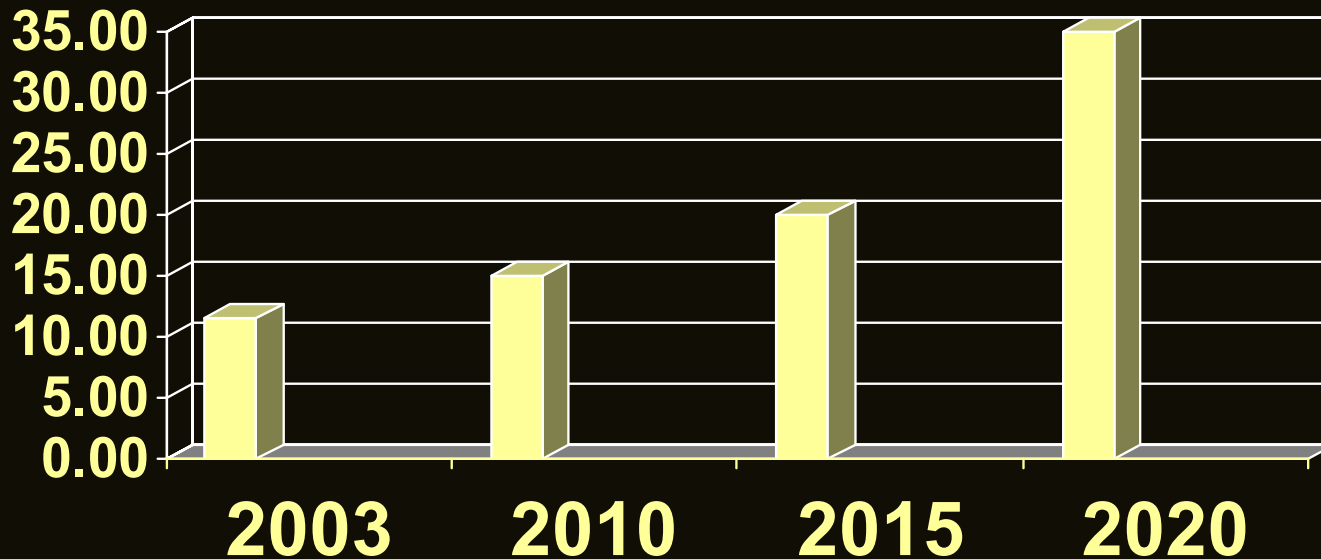


**U.S. Domestic Tonnage Transportation
Modes**

Container growth in L.A./L.B.

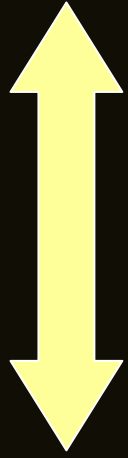
Projected future container handling in TEU's

Millions



Data: Metrans

A Port of Oakland



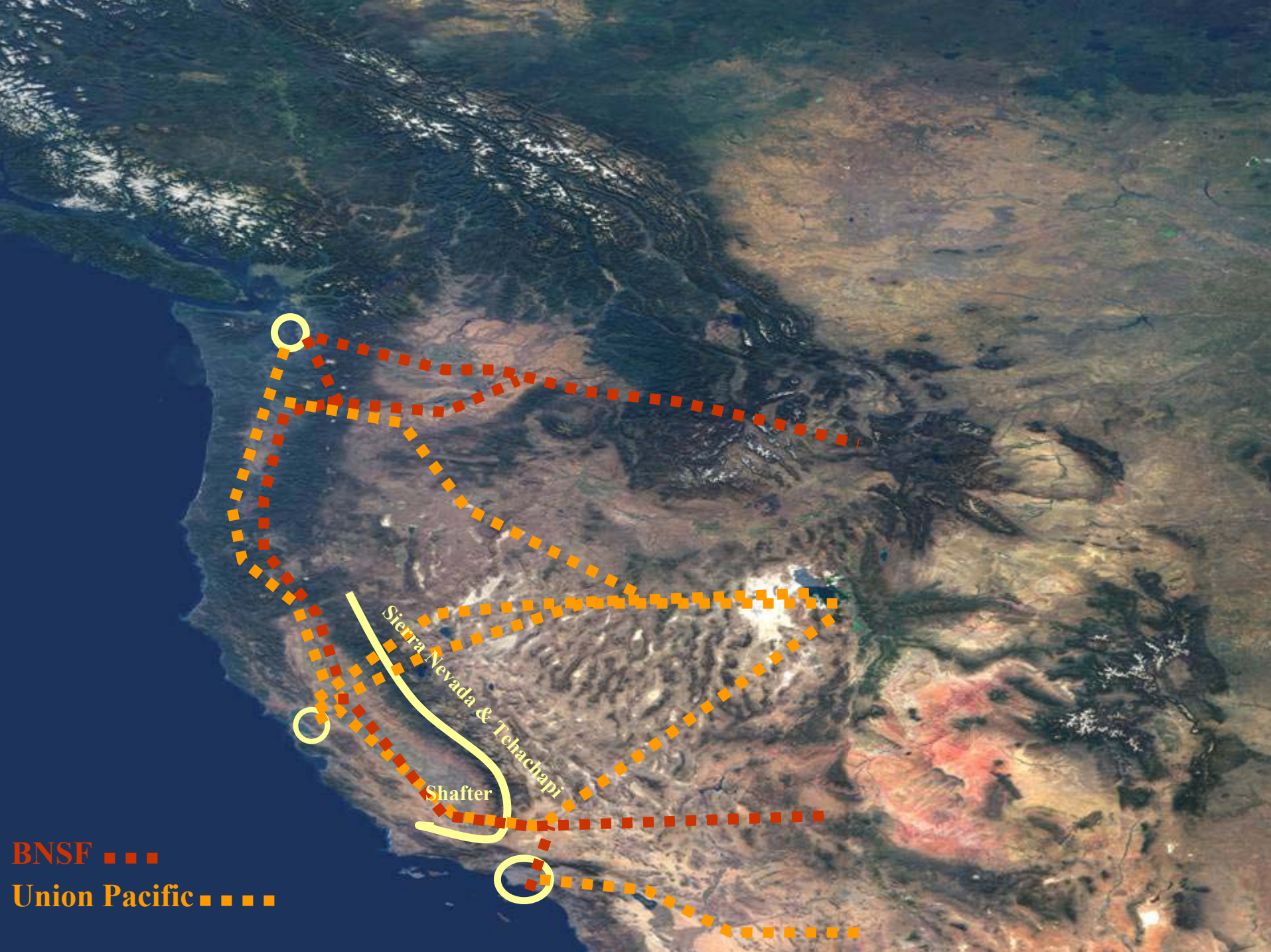
**Shafter
rail shuttle adds
capacity to
logistics chain
and provides
efficiency**



FASTER FREIGHT - CLEANER AIR

U.S. Pacific Coast Ports are realistically limited to three

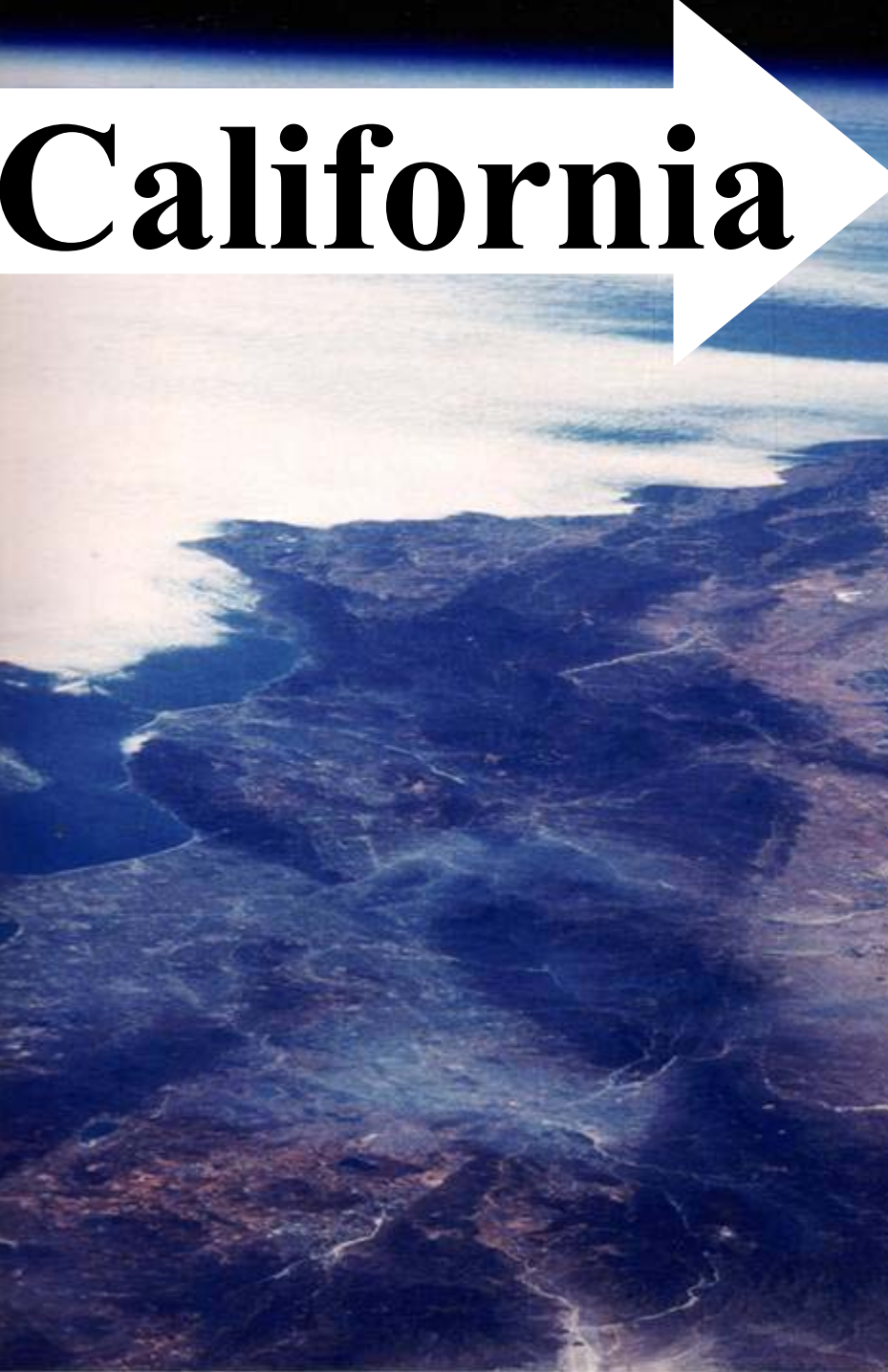




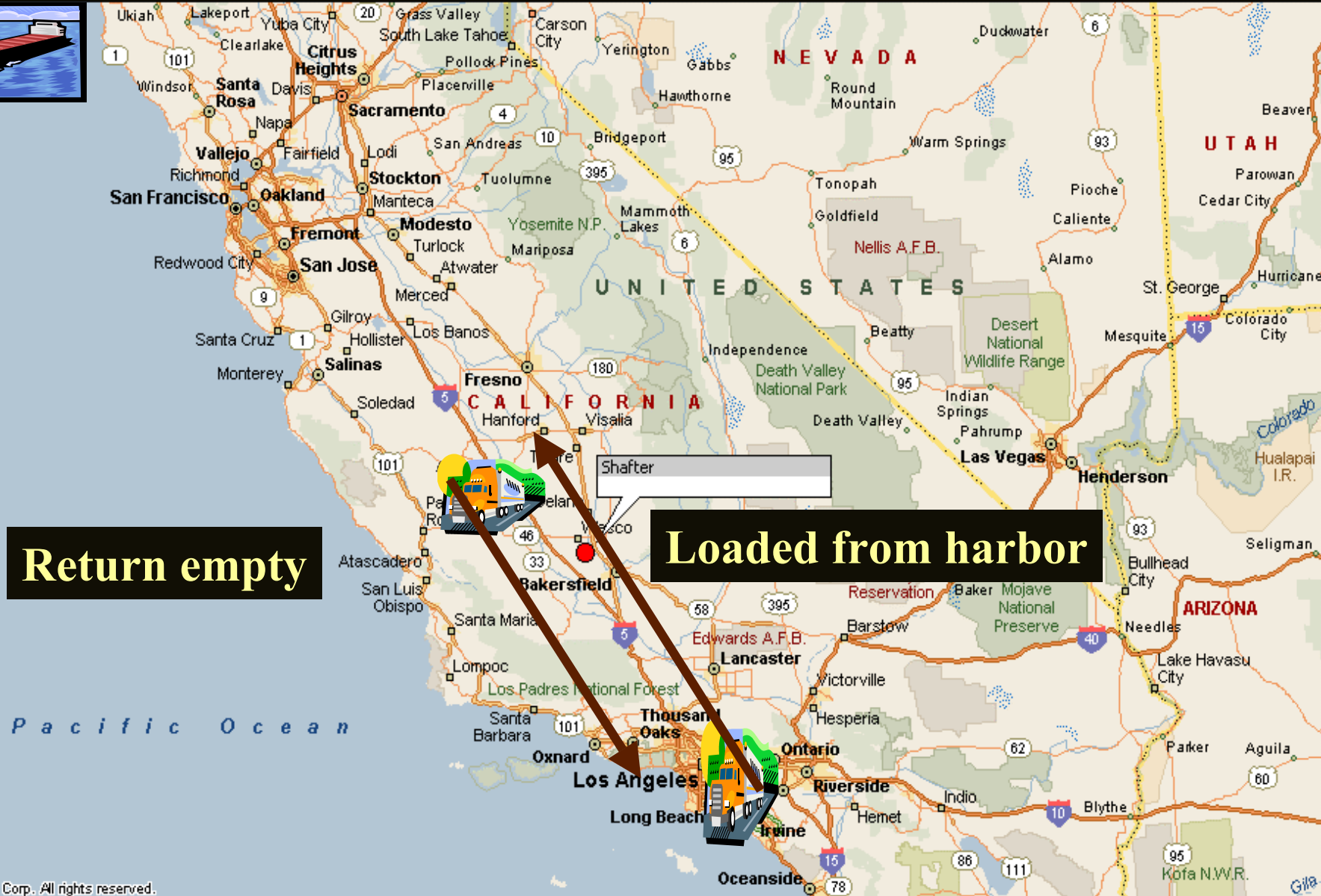
Sierra Nevada & Tehachapi
Shafter

BNSF ■■■■
Union Pacific ■■■■

California



Current importing practices



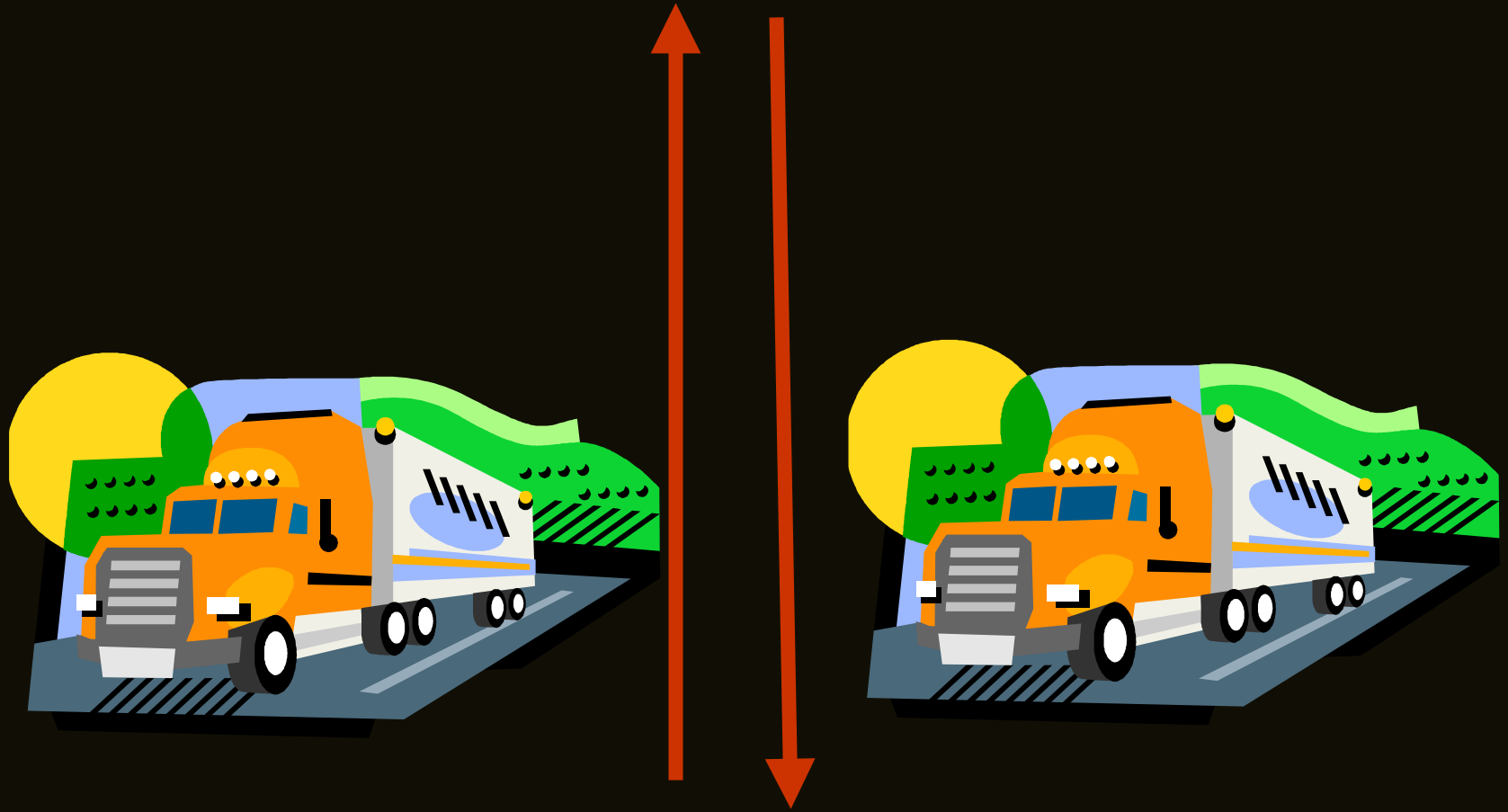
Return empty

Loaded from harbor

Current exporting practices



Empty trucks passing empty trucks



It's wasteful and inefficient

Shafter, California

- Bordered by Union Pacific and BNSF
- Bordered by Highways 99 and I-5
- Easy backdoor access to Los Angeles
- Easy access to I-58 and points east
- A 300 mile circle takes in 40 million consumers



Shafter: Origin for exports

Destination for imports

Shafter and San Joaquin Valley exports include: Hay, Cotton, Citrus, Almonds, Pistachios

- **Additional U.S. exports should be consolidated in Shafter, containerized and shuttled to the Port of Oakland for outbound vessels**
- **The City of Shafter is within close proximity to major distribution centers with imports... Sears, Ikea, Target and others**
- **The City of Shafter attracts new business regularly with a modern infrastructure, land entitlements and a location that provides maximum flexibility**

The Solution Coalition

Importers

Ocean Carriers

Port of Oakland

Class one railroads

Northwest Container Services

City of Shafter

Truckers

Exporters

Federal, State and Local Government

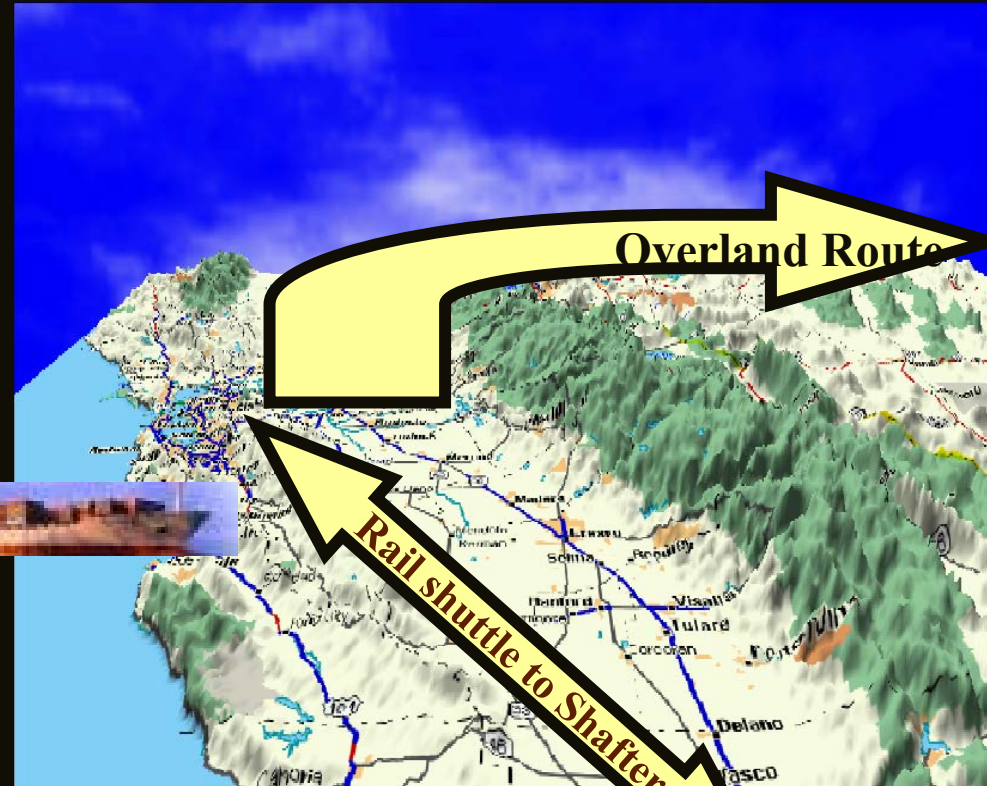
Northwest Container Services has run successfully in the PNW since 1985

- Seattle to Portland
- Private terminals and privately owned double-stack railcars
- Railroad only provides power, crew and track



Oakland “first port of call” allows:

- 1. Oakland access to Los Angeles via Shafter
- 2. More imports travel the Overland Route eastward
- 3. Northern and Central California importers benefit with quicker transit times
- 4. Southern California importers benefit with options and **Faster** transit times
- 5. Reduces the wasteful practice of repositioning empty rail cars to Southern California daily →



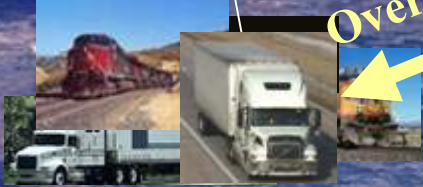
Asia

**Import distribution
Export consolidation**

Oakland 9%



Overnight Service



L.A./L.B. 78%

L.A.



Mojave

Barstow

Victorville

Memphis & New Orleans

What would Shafter offer?

- **A multi purpose facility:**
 - **The facility would serve both *domestic* and *international* needs**
 - **Provide an Empty Return Depot (ERD)**
 - **Provide Container Storage**
 - **Chassis and Container Maintenance**
 - **Container Freight Station (CFS) services**
 - **Foreign Trade Zone opportunity**
 - **California Enterprise status**
 - **Shafter Police providing 24/7 security**

Oakland

FASTER FREIGHT-CLEANER AIR

Shafter

